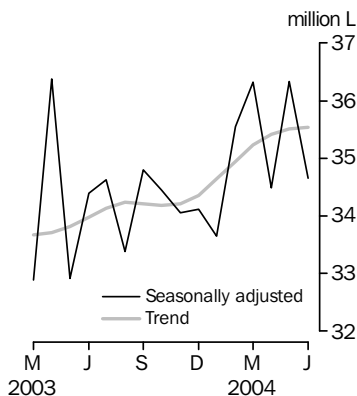


# SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11.30AM (CANBERRA TIME) WED 4 AUG 2004

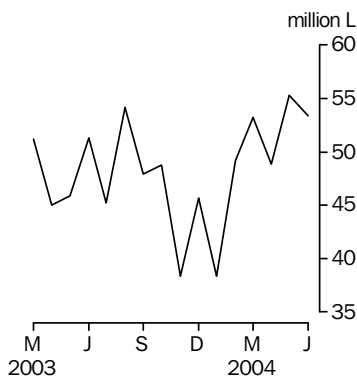
## Australian produced wine

Domestic sales



## Australian produced wine

Exports  
Original



## KEY FIGURES

	June 2004	May 2004 to Jun 2004	Jun 2003 to Jun 2004
	'000 L	% change	% change

### TREND ESTIMATES

#### Australian produced wine

Domestic wine sales	35 529	—	4.6
White table wine sales	17 714	-0.2	4.4
Red and rosé table wine sales	12 343	-0.1	3.1

### SEASONALLY ADJUSTED

#### Australian produced wine

Domestic wine sales	34 659	-4.6	0.8
White table wine sales	17 268	-4.0	0.2
Red and rosé table wine sales	12 015	-6.8	-1.9

.....  
— nil or rounded to zero (including null cells)

## KEY POINTS

### TREND ESTIMATES

- The trend estimate for domestic sales of Australian produced wine was 35.5 million litres in June 2004, remaining unchanged on May 2004, but increasing 4.6% on June 2003.
- The trend estimate for domestic sales of white table wine decreased 0.2% on May 2004, but increased 4.4% on June 2003 while red and rosé table wine decreased 0.1% on May 2004, but increased 3.1% on June 2003.

### SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for domestic sales of Australian produced wine was 34.7 million litres in June 2004, a decrease of 4.6% on May 2004.
- The seasonally adjusted estimate for domestic sales of white table wine decreased 4.0% on May 2004 while red and rosé table wine decreased 6.8% on May 2004.

### ORIGINAL ESTIMATES

- In original terms, 33.8 million litres of Australian produced wine was sold domestically by winemakers in June 2004, a decrease of 0.3% on May 2004, but an increase of 7.6% on June 2003.
- Exports of Australian produced wine decreased 3.5% over May 2004 to 53.3 million litres. Australia exported 578.3 million litres with a value of \$2.5 billion in the twelve months ending June 2004, an increase of 11.5% in volume and 2.0% in value over the corresponding period to June 2003.

## INQUIRIES

- For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Graeme Thomas on Adelaide (08) 8237 7536.

# NOTES

## FORTHCOMING ISSUES

<i>ISSUE</i>	<i>RELEASE DATE</i>
July 2004	3 September 2004
August 2004	6 October 2004
September 2004	3 November 2004
October 2004	3 December 2004
November 2004	12 January 2005
December 2004	4 February 2005



## CHANGES IN THIS ISSUE

This issue contains revisions to the European Union in Table 7, Exports of Australian wine by region. The European Union now includes data for all 25 current member countries whereas the table previously included data for only 15 members.

## DATA NOTES

There are no data notes in this issue.

## ROUNDING

Where figures have been rounded, discrepancies may occur between sums of the component items and totals.



## ABBREVIATIONS

AWBC Australian Wine and Brandy Corporation  
f.o.b. free on board  
L litre  
L al litres of alcohol

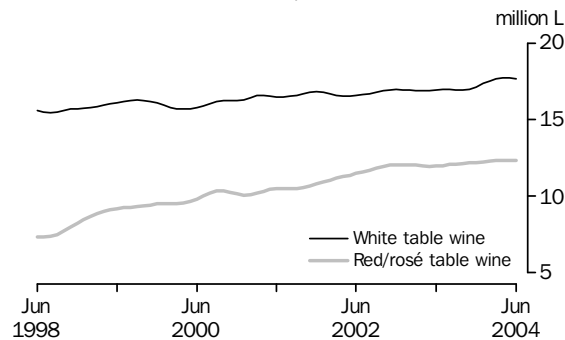
Dennis Trewin  
Australian Statistician

# DOMESTIC AUSTRALIAN TABLE WINE SALES TREND

## TOTAL WHITE AND RED/ROSÉ TABLE WINE

The trend estimate for total sales of white table wine decreased 0.2% on May 2004, but increased 4.4% on June 2003. The trend estimate for total red and rosé wine decreased 0.1% on May 2004, but increased 3.1% on June 2003.

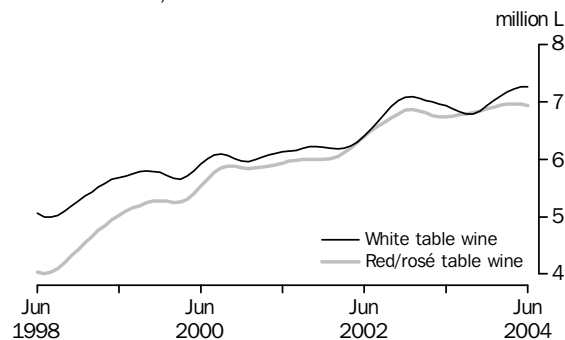
### TOTAL WHITE AND RED/ROSÉ TABLE WINE: Trend



## TABLE WINE, GLASS CONTAINER LESS THAN 2 LITRES

The trend estimate for sales of white table wine in glass containers of less than 2 litres increased 0.1% on May 2004 and 4.9% on June 2003. The trend estimate for red and rosé wine sales in glass containers of less than 2 litres decreased 0.5% on May 2004, but increased 2.9% on June 2003.

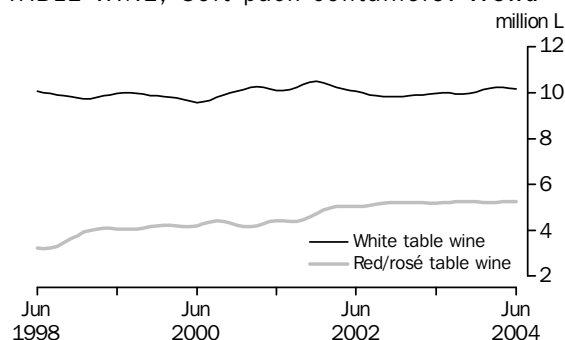
### TABLE WINE, Glass container less than 2 litres: Trend



## TABLE WINE, SOFT PACK CONTAINERS

The trend estimate for domestic sales of white table wine in soft packs decreased 0.4% on May 2004, but increased 2.0% on June 2003. The trend estimate for red and rosé wine in soft packs remained unchanged on May 2004, but increased 1.3% on June 2003.

### TABLE WINE, Soft pack containers: Trend

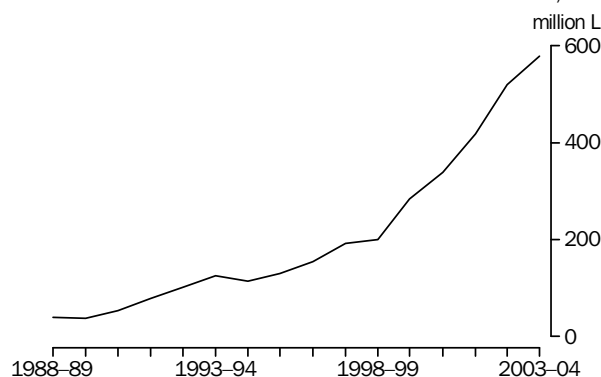


## EXPORTS OF AUSTRALIAN PRODUCED WINE

### ANNUAL EXPORTS OF AUSTRALIAN PRODUCED WINE

The graph below shows that there has been steady growth in original terms in the quantity of exports of Australian produced wine over the last sixteen years. In 1987–88, 39.1 million litres of wine were exported. Exports gradually grew over the next five years to reach over 100 million litres in 1992–93. By 1998–99 exports had reached 200.9 million litres. Since then there has been rapid growth with 284.9 million litres of wine exported in 1999–2000, a 41.8% rise on 1998–99. Over the following three years there were rises of 18.7%, 23.7% and 24.0% respectively. In 2003–04 exports totalled 578.3 million litres, an increase of 11.5% on 2002–03.

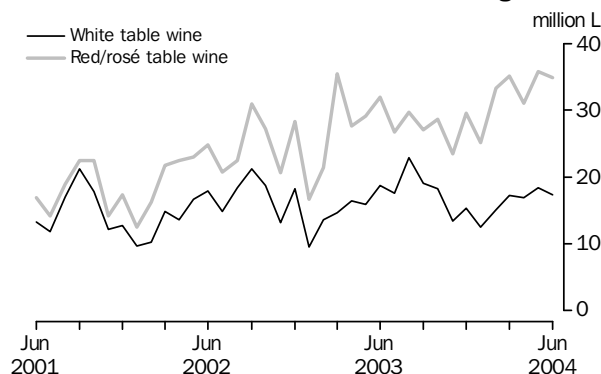
#### EXPORTS OF AUSTRALIAN PRODUCED WINE, Annual totals: **Original**



### EXPORTS OF WHITE AND RED/ROSÉ TABLE WINE

In original terms, 53.3 million litres of Australian produced wine were exported in June 2004, a decrease of 3.5% on May 2004, but an increase of 3.9% on June 2003. In June 2004, 17.4 million litres of Australian produced white table wine were exported, a decrease of 5.4% on May 2004 and 6.9% on June 2003. Australia exported 34.9 million litres of Australian produced red and rosé table wine in June 2004, a decrease of 2.6% on May 2004, but an increase of 9.2% on June 2003.

#### EXPORTS OF TABLE WINE BY TYPE: **Original**

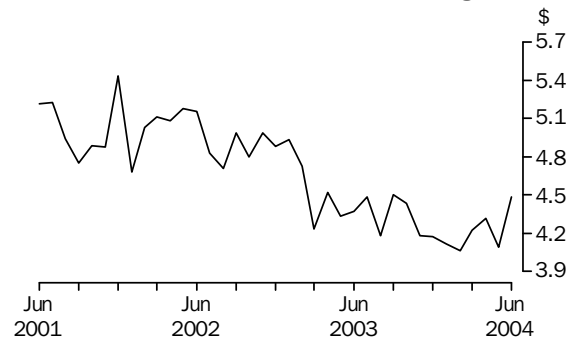


## EXPORTS OF AUSTRALIAN PRODUCED WINE *continued*

### UNIT VALUE OF WINE EXPORTS

In original terms, 53.3 million litres of wine valued at \$239.1 million were exported in June 2004, a decrease of 3.5% in quantity, but an increase of 5.6% in value on May 2004. The average value of Australian wine exported in June 2004 was \$4.48 per litre, up from \$4.37 per litre in June 2003 and also up when compared to \$4.09 per litre in May 2004.

#### UNIT VALUE OF WINE EXPORTS: Original



### DIFFERENCES BETWEEN ABS AND AWBC WINE EXPORT FIGURES

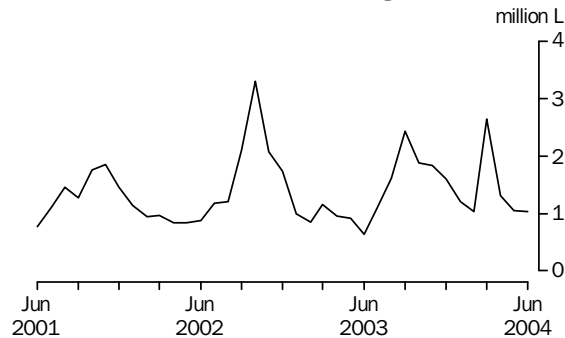
The value of wine exports reported in this publication is derived by the ABS from customs export records and the ABS converts the value on the day of shipment, at the daily conversion rate (see paragraph 9 of the Explanatory Notes for more detail). The Australian Wine and Brandy Corporation (AWBC) also report the value of exports and the exporter makes the conversion when submitting wine for export approval. With the AWBC method, it is expected that some of the conversions will occur at hedged rates while this does not occur with the ABS method. For June the value reported by the ABS was \$239.1 million while the AWBC value was \$247.1 million. When the Australian exchange rate is moving significantly the alternative methods will result in diverging valuations.

## IMPORTS AND DISPOSALS OF AUSTRALIAN PRODUCED WINE

### WINE IMPORTS CLEARED FOR HOME CONSUMPTION

In original terms, 1.0 million litres of wine were imported, a decrease of 1.0% in quantity and 13.4% in value on May 2004. The average value of wine imports cleared for home consumption in June 2004 was \$8.06 per litre, down from \$9.99 per litre in June 2003.

### WINE IMPORTS CLEARED: Original



### DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

The original data for the June quarter 2004 shows that wine available for consumption in Australia increased 2.6% on the same quarter in 2003. Domestic sales of Australian wine increased 1.8% and wine imports increased 34.6%. Total disposals of Australian produced wine increased by 7.0% on the same quarter in 2003 with exports also increasing by 10.7%.

<i>Period</i>	<i>Domestic sales of Australian produced wine (A)</i> '000 L	<i>Wine imports cleared for home consumption (B)</i> '000 L	<i>Wine available for consumption (A + B)</i> '000 L	<i>Exports of Australian produced wine (C)</i> '000 L	<i>Total disposals of Australian produced wine (A + C)</i> '000 L
2001-02	386 232	14 479	400 711	418 390	804 622
2002-03	402 479	17 112	419 591	518 595	921 074
2003-04	417 378	18 738	436 116	578 258	995 636
June Quarter 2003	99 615	2 516	102 131	142 195	241 810
June Quarter 2004	101 394	3 386	104 780	157 430	258 824

## DOMESTIC SALES OF AUSTRALIAN WINE, By container type

Period	WHITE TABLE WINE			RED AND ROSÉ TABLE WINE			Total table wine	Total other wine	Total wine
	Glass less than 2 litres	Soft packs(a)	Total(b)	Glass less than 2 litres	Soft packs(a)	Total(b)			
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L			
ORIGINAL									
<b>2001-02</b>	75 657	122 776	199 881	73 622	56 085	130 401	330 281	55 952	<b>386 232</b>
<b>2002-03</b>	81 678	118 893	201 631	79 752	62 788	142 835	344 465	58 010	<b>402 479</b>
<b>2003-04</b>	84 225	120 935	207 962	82 832	62 795	147 074	355 037	62 338	<b>417 378</b>
<b>2003</b>									
June	5 785	9 051	14 909	6 925	5 501	12 527	27 437	3 982	<b>31 417</b>
July	7 265	10 692	18 016	7 975	6 485	14 503	32 519	5 240	<b>37 760</b>
August	6 195	9 249	15 537	7 280	5 539	12 980	28 517	5 052	<b>33 569</b>
September	7 135	10 072	17 363	7 530	5 869	13 494	30 858	5 193	<b>36 050</b>
October	7 872	11 070	19 290	7 761	5 904	13 801	33 091	6 739	<b>39 831</b>
November	8 529	11 337	19 969	7 794	5 618	13 516	33 485	7 418	<b>40 904</b>
December	9 371	10 367	19 976	7 525	4 859	12 608	32 584	8 150	<b>40 734</b>
<b>2004</b>									
January	4 774	7 771	12 634	3 659	2 751	6 417	19 051	3 002	<b>22 053</b>
February	6 573	9 759	16 594	5 386	4 095	9 600	26 193	3 365	<b>29 558</b>
March	7 419	11 276	18 987	6 604	5 355	12 003	30 991	4 534	<b>35 525</b>
April	6 352	10 267	17 505	6 235	5 118	11 639	29 144	4 547	<b>33 691</b>
May	6 305	9 898	16 290	7 232	5 731	13 062	29 352	4 548	<b>33 900</b>
June	6 435	9 177	15 801	7 851	5 471	13 451	29 252	4 550	<b>33 803</b>
SEASONALLY ADJUSTED									
<b>2003</b>									
June	7 023	10 266	17 235	6 754	5 363	12 247	29 346	4 953	<b>34 390</b>
July	7 099	10 163	17 410	6 783	5 116	11 930	29 518	5 099	<b>34 631</b>
August	6 546	9 506	16 402	6 679	4 686	11 602	28 079	5 233	<b>33 382</b>
September	6 804	10 312	17 217	6 955	5 582	12 510	29 789	5 051	<b>34 796</b>
October	7 033	9 833	17 000	7 058	5 382	12 429	29 385	5 187	<b>34 450</b>
November	6 472	10 068	16 860	6 370	5 381	11 992	28 845	5 115	<b>34 059</b>
December	7 049	9 476	16 894	6 959	5 079	12 213	29 029	5 090	<b>34 126</b>
<b>2004</b>									
January	6 914	10 460	17 314	6 921	4 994	11 929	29 128	5 044	<b>33 642</b>
February	7 352	10 196	17 741	7 084	5 326	12 513	30 211	5 319	<b>35 547</b>
March	7 455	10 383	18 106	7 206	5 241	12 629	30 767	5 435	<b>36 318</b>
April	6 640	10 138	17 488	6 545	5 074	11 816	29 287	5 136	<b>34 492</b>
May	7 544	10 421	17 989	7 068	5 748	12 893	30 909	5 337	<b>36 340</b>
June	7 256	9 796	17 268	6 971	4 863	12 015	29 304	5 123	<b>34 659</b>
TREND									
<b>2003</b>									
June	6 929	9 966	16 966	6 741	5 185	11 975	28 992	4 983	<b>33 972</b>
July	6 881	9 990	16 993	6 755	5 203	12 017	29 067	5 048	<b>34 136</b>
August	6 829	9 991	16 990	6 777	5 224	12 077	29 116	5 102	<b>34 241</b>
September	6 785	9 945	16 934	6 790	5 231	12 114	29 078	5 124	<b>34 206</b>
October	6 791	9 925	16 927	6 814	5 246	12 162	29 090	5 130	<b>34 180</b>
November	6 845	9 948	17 001	6 846	5 245	12 196	29 167	5 133	<b>34 214</b>
December	6 930	10 020	17 159	6 879	5 229	12 219	29 324	5 148	<b>34 361</b>
<b>2004</b>									
January	7 030	10 117	17 372	6 916	5 212	12 250	29 563	5 184	<b>34 642</b>
February	7 113	10 191	17 555	6 944	5 203	12 279	29 791	5 224	<b>34 949</b>
March	7 177	10 235	17 683	6 963	5 223	12 322	29 984	5 252	<b>35 229</b>
April	7 226	10 236	17 745	6 967	5 244	12 352	30 095	5 263	<b>35 420</b>
May	7 267	10 202	17 750	6 967	5 248	12 361	30 126	5 260	<b>35 512</b>
June	7 271	10 166	17 714	6 935	5 250	12 343	30 088	5 249	<b>35 529</b>

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

(b) Components do not add to total. The difference between the components and total is 'wine in other containers' (see Glossary).

## DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

<i>Period</i>	<i>Table</i>	<i>Fortified</i>	<i>Sparkling bottle fermentation (a)</i>	<i>Sparkling bulk fermentation (a)</i>	<i>Carbonated</i>	<i>Other wine products (b)</i>	<i>Vermouth</i>	<i>Brandy (c)</i>
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L at
<b>2001-02</b>	330 281	20 384	17 686	12 000	3 123	2 454	305	701
<b>2002-03</b>	344 465	20 842	22 991	8 627	2 799	2 498	252	651
<b>2003-04</b>	355 037	21 201	21 555	13 121	3 468	2 738	255	618
<b>2003</b>								
June	27 437	1 903	1 199	479	190	194	16	51
July	32 519	2 273	1 378	983	246	339	21	60
August	28 517	1 945	1 478	1 166	223	199	41	62
September	30 858	2 008	1 727	967	266	206	18	48
October	33 091	1 667	2 979	1 495	326	253	20	59
November	33 485	1 742	3 337	1 699	363	256	21	62
December	32 584	1 768	3 623	2 006	415	308	30	87
<b>2004</b>								
January	19 051	1 134	911	538	224	177	17	42
February	26 193	1 193	1 020	746	223	161	20	27
March	30 991	1 673	1 399	938	316	190	19	41
April	29 144	1 745	1 304	981	306	197	14	41
May	29 352	2 064	1 190	788	278	211	17	48
June	29 252	1 989	1 209	814	282	241	17	42

(a) Spritzig table wines are included with table wine.

(c) Quantities on which excise duty was paid.

(b) See paragraph 4 of the Explanatory Notes and Glossary.



## DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

<i>Period</i>	<i>Sherry in glass less than 2 litres</i>	<i>Port in glass less than 2 litres</i>	<i>Other in glass less than 2 litres (a)</i>	<i>Soft packs</i>	<i>All other containers(b)</i>	<i>Total fortified</i>
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>2001-02</b>	2 102	4 052	333	8 369	5 529	<b>20 384</b>
<b>2002-03</b>	2 227	4 075	320	8 856	5 369	<b>20 842</b>
<b>2003-04</b>	2 041	4 296	377	9 042	5 447	<b>21 201</b>
<b>2003</b>						
June	173	354	31	890	455	<b>1 903</b>
July	223	440	36	974	599	<b>2 273</b>
August	r189	393	34	791	r537	<b>1 945</b>
September	r227	403	34	790	r554	<b>2 008</b>
October	r150	328	37	727	r425	<b>1 667</b>
November	r174	414	36	701	r418	<b>1 742</b>
December	r205	453	33	641	r436	<b>1 768</b>
<b>2004</b>						
January	r139	218	18	435	r324	<b>1 134</b>
February	r96	196	16	513	r373	<b>1 193</b>
March	145	334	24	742	429	<b>1 673</b>
April	171	324	24	816	410	<b>1 745</b>
May	170	432	28	951	484	<b>2 064</b>
June	152	361	57	961	458	<b>1 989</b>

r revised

(a) Includes muscat, maderia, tokay and white port.

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

## EXPORTS OF AUSTRALIAN PRODUCED WINE(a), By wine type

WINE TYPE							
Period	White table	Red/rosé table(b)	Total table	Fortified wine	Sparkling wine	Other	Total wine
QUANTITY ('000 L)							
<b>2001-02</b>	175 741	230 465	406 205	2 698	8 048	1 438	<b>418 390</b>
<b>2002-03</b>	193 736	312 881	506 617	3 034	7 933	1 010	<b>518 595</b>
<b>2003-04</b>	204 222	361 025	565 247	2 507	9 795	709	<b>578 258</b>
<b>2003</b>							
April	16 447	27 645	44 092	155	720	55	<b>45 021</b>
May	15 874	29 186	45 061	208	534	54	<b>45 856</b>
June	18 730	31 997	50 727	117	423	51	<b>51 318</b>
July	17 642	26 776	44 418	226	493	111	<b>45 248</b>
August	22 947	29 703	52 650	249	1 148	95	<b>54 142</b>
September	19 050	27 132	46 181	385	1 236	92	<b>47 894</b>
October	18 274	28 758	47 032	176	1 526	57	<b>48 790</b>
November	13 403	23 488	36 892	215	1 186	56	<b>38 349</b>
December	15 373	29 576	44 949	141	510	36	<b>45 636</b>
<b>2004</b>							
January	r12 449	r25 204	r37 653	88	r609	21	<b>r38 372</b>
February	r15 098	r33 336	r48 433	148	528	62	<b>r49 172</b>
March	r17 231	r35 125	r52 356	223	r611	34	<b>r53 225</b>
April	r16 900	r31 113	r48 013	r210	r533	59	<b>r48 816</b>
May	r18 422	r35 870	r54 292	r219	r745	31	<b>r55 287</b>
June	17 433	34 945	52 377	227	670	53	<b>53 328</b>
VALUE (c) (\$'000)							
<b>2001-02</b>	737 454	1 296 820	2 034 273	16 169	49 042	5 644	<b>2 105 128</b>
<b>2002-03</b>	788 239	1 561 361	2 349 600	18 266	48 934	6 346	<b>2 423 145</b>
<b>2003-04</b>	785 187	1 614 237	2 399 424	13 634	53 289	4 679	<b>2 471 026</b>
<b>2003</b>							
April	62 368	135 105	197 472	1 012	4 406	453	<b>203 343</b>
May	63 358	130 650	194 008	1 398	2 988	468	<b>198 862</b>
June	72 758	147 517	220 276	985	2 624	416	<b>224 301</b>
July	67 800	130 213	198 013	1 613	2 584	820	<b>203 030</b>
August	85 540	132 619	218 159	1 511	6 130	587	<b>226 386</b>
September	75 545	131 472	207 017	1 685	6 352	428	<b>215 482</b>
October	70 968	135 672	206 639	1 449	7 926	483	<b>216 497</b>
November	47 953	104 167	152 120	978	6 831	421	<b>160 350</b>
December	59 657	127 132	186 788	820	2 616	234	<b>190 457</b>
<b>2004</b>							
January	r46 850	r106 919	r153 769	533	r3 391	177	<b>r157 870</b>
February	r57 128	r138 664	r195 792	944	2 749	206	<b>r199 691</b>
March	r66 788	r153 344	r220 132	1 027	r3 539	237	<b>r224 935</b>
April	r64 718	r141 648	r206 365	r1 006	r3 023	502	<b>r210 896</b>
May	r69 481	r151 270	r220 751	r1 172	r4 129	287	<b>r226 339</b>
June	72 760	161 119	233 879	896	4 019	298	<b>239 092</b>

r revised

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes 'Other table wine'.

(c) See paragraph 7 of the Explanatory Notes.

## EXPORTS AND IMPORTS OF BRANDY

<i>Period</i>	EXPORTS (a)		IMPORTS (b)	
	<i>Quantity</i>	<i>Value(c)</i>	<i>Quantity</i>	<i>Value(c)</i>
	'000 L al	\$'000	'000 L al	\$'000
<b>2001-02</b>	24	208	577	9 026
<b>2002-03</b>	21	172	557	9 570
<b>2003-04</b>	9	313	540	10 423
<b>2003</b>				
April	—	1	42	592
May	3	36	51	695
June	—	6	39	682
July	1	19	59	1 294
August	2	7	46	660
September	—	2	40	642
October	—	5	56	1 381
November	—	2	53	1 047
December	—	5	74	1 783
<b>2004</b>				
January	2	16	30	772
February	—	1	33	482
March	1	34	42	558
April	—	17	28	605
May	1	176	43	692
June	2	30	38	506

— nil or rounded to zero (including null cells)

(a) Exports may include sales made by exporters other than winemakers.

(b) Imports cleared for home consumption. See paragraph 5 of the Explanatory Notes.

(c) See paragraphs 7 and 8 of the Explanatory Notes.

## EXPORTS AND IMPORTS, Selected countries(a)—June 2004

Country	WINE TYPE						TOTAL WINE	
	White table	Red/rosé table(b)	Total table	Fortified	Sparkling	Other	Quantity	Value(c)
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	\$'000
EXPORTS (d)								
United Kingdom	7 783	11 098	18 881	115	315	—	19 312	76 791
United States of America	5 186	12 196	17 382	37	58	—	17 477	90 864
New Zealand	352	1 287	1 639	37	130	16	1 823	7 886
Canada	705	2 108	2 812	15	23	—	2 850	16 488
Germany, Federal Republic of	616	1 958	2 574	—	—	—	2 574	6 841
Netherlands	497	604	1 101	—	5	—	1 106	3 327
Denmark	253	693	946	—	—	—	946	2 247
Ireland	404	809	1 214	—	5	—	1 218	6 321
Sweden	397	1 033	1 430	—	20	—	1 451	4 614
Belgium	199	323	522	—	2	—	524	2 176
Japan	277	429	707	1	39	—	746	4 112
Switzerland	109	312	421	—	8	—	428	2 707
France	75	341	417	—	—	—	417	611
Singapore	56	176	232	—	2	7	241	2 525
Norway	30	96	126	—	5	—	132	571
Hong Kong	54	146	200	1	7	1	208	1 511
Malaysia	25	132	157	—	—	25	183	1 400
Finland	50	63	113	—	8	—	121	560
Thailand	57	69	127	13	3	—	142	603
United Arab Emirates	41	79	119	—	1	—	121	547
Total other countries(e)	265	994	1 259	8	38	4	1 308	6 390
<b>Total all countries</b>	<b>17 433</b>	<b>34 945</b>	<b>52 377</b>	<b>227</b>	<b>670</b>	<b>53</b>	<b>53 328</b>	<b>239 092</b>
IMPORTS (f)								
New Zealand	157	58	216	—	27	—	243	2 243
Italy	39	101	141	9	118	54	321	1 638
France	71	52	124	—	98	9	231	3 323
Spain	2	9	11	1	32	1	44	229
Portugal	2	30	31	—	—	52	83	260
United Kingdom	—	5	5	—	—	—	5	46
Germany, Federal Republic of	8	10	19	—	1	6	26	130
Greece	1	7	8	—	—	3	11	34
Total other countries(e)	29	24	53	1	13	3	70	428
<b>Total all countries</b>	<b>310</b>	<b>297</b>	<b>607</b>	<b>10</b>	<b>289</b>	<b>127</b>	<b>1 033</b>	<b>8 331</b>

— nil or rounded to zero (including null cells)

(a) For details on the selection of countries see paragraph 6 of the Explanatory Notes.

(b) Includes 'Other table wine'.

(c) See paragraphs 7 and 8 of the Explanatory Notes.

(d) Exports may include sales made by exporters other than winemakers.

(e) Includes other countries as detailed in *Standard Australian Classification of Countries* (cat. no. 1269.0).

(f) Imports cleared for home consumption. See paragraph 5 of the Explanatory Notes.

## EXPORTS OF AUSTRALIAN WINE(a), By region

Period	Oceania and Antarctica	Europe and the former USSR	Southeast Asia	Northeast Asia	Northern America	Other(b)	Total all regions	European Union(c)
QUANTITY ('000 L)								
<b>2001-02</b>	27 273	260 436	6 685	9 851	111 735	2 410	<b>418 390</b>	r253 476
<b>2002-03</b>	33 499	290 011	7 249	9 152	175 321	3 364	<b>518 595</b>	r281 933
<b>2003-04</b>	28 560	321 387	9 318	12 319	203 251	3 423	<b>578 258</b>	312 795
<b>2003</b>								
April	3 600	23 704	498	929	15 991	300	<b>45 021</b>	r22 770
May	3 056	26 173	405	723	14 956	544	<b>45 856</b>	r25 362
June	3 412	25 104	474	719	21 337	272	<b>51 318</b>	r24 473
July	2 969	24 538	550	770	16 215	206	<b>45 248</b>	r23 827
August	3 327	33 473	579	650	15 865	248	<b>54 142</b>	r32 828
September	4 099	28 280	471	1 006	13 830	209	<b>47 894</b>	r27 707
October	3 619	26 025	836	1 137	16 935	238	<b>48 790</b>	r25 613
November	2 968	19 583	987	1 345	13 135	331	<b>38 349</b>	r19 362
December	953	23 961	794	1 373	18 333	222	<b>45 636</b>	r23 366
<b>2004</b>								
January	1 224	r22 926	571	722	12 611	318	<b>r38 372</b>	r21 593
February	1 625	r28 637	r627	r1 286	r16 755	241	<b>r49 172</b>	r28 192
March	1 671	29 150	918	r895	r20 215	375	<b>r53 225</b>	r27 432
April	r1 645	r25 578	r663	r946	r19 631	r353	<b>r48 816</b>	r25 061
May	r2 502	r30 566	r1 625	r806	r19 398	r391	<b>r55 287</b>	r29 847
June	1 959	28 669	697	1 384	20 327	291	<b>53 328</b>	27 968
VALUE(d) (\$'000)								
<b>2001-02</b>	90 580	1 115 774	47 547	59 672	780 125	11 430	<b>2 105 128</b>	r1 078 511
<b>2002-03</b>	107 376	1 184 324	52 246	57 470	1 007 724	14 006	<b>2 423 145</b>	r1 141 847
<b>2003-04</b>	106 489	1 162 009	61 605	73 894	1 052 690	14 340	<b>2 471 026</b>	1 129 931
<b>2003</b>								
April	8 996	91 871	3 984	5 803	91 519	1 172	<b>203 343</b>	r87 787
May	7 059	98 906	3 159	4 332	83 352	2 053	<b>198 862</b>	r95 070
June	10 553	90 179	4 196	4 639	113 545	1 190	<b>224 301</b>	r86 721
July	12 227	91 326	3 119	4 780	90 495	1 082	<b>203 030</b>	r87 977
August	10 321	125 760	3 561	4 262	81 478	1 003	<b>226 386</b>	r122 416
September	12 010	109 887	3 507	6 192	82 741	1 144	<b>215 482</b>	r106 298
October	13 111	98 079	5 814	6 821	91 616	1 056	<b>216 497</b>	r95 687
November	12 505	68 035	6 707	7 764	64 083	1 258	<b>160 350</b>	r67 004
December	4 382	82 666	5 396	7 620	89 468	924	<b>190 457</b>	r80 374
<b>2004</b>								
January	4 197	r77 402	3 929	4 557	66 647	1 138	<b>r157 870</b>	r75 836
February	5 260	r101 611	r4 931	r6 570	r80 210	1 109	<b>r199 691</b>	r99 689
March	6 285	99 888	7 609	r5 556	r104 007	1 590	<b>r224 935</b>	r96 819
April	r6 981	r89 557	r5 220	r5 896	r102 072	r1 170	<b>r210 896</b>	r87 339
May	r10 644	r109 614	r6 506	r5 529	r92 520	r1 525	<b>r226 339</b>	r106 071
June	8 564	108 184	5 306	8 347	107 352	1 339	<b>239 092</b>	104 422

r revised

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores and other countries as detailed in *Standard Australian Classification of Countries* (cat. no. 1269.0).

(c) The 'European Union' is not additional to the total and is a component of the 'Europe and the former USSR' region. Includes all 25 current members of the European Union.

(d) See paragraph 7 of the Explanatory Notes.

## IMPORTS CLEARED(a), Selected countries(b)

Period	New Zealand	Italy	France	Spain	Portugal	United Kingdom	Germany, Federal Republic of	Greece	Other	Total all countries
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>2001-02</b>	3 894	4 983	2 716	386	484	5	371	407	1 233	<b>14 479</b>
<b>2002-03</b>	4 929	4 844	2 728	501	463	400	368	357	2 523	<b>17 112</b>
<b>2003-04</b>	5 629	4 672	3 064	564	621	20	354	313	3 501	<b>18 738</b>
<b>2003</b>										
April	273	281	199	16	40	—	31	16	99	<b>956</b>
May	255	290	179	33	23	—	27	44	60	<b>914</b>
June	163	184	137	18	45	—	29	11	60	<b>646</b>
July	237	324	311	41	23	—	48	14	91	<b>1 089</b>
August	372	423	186	18	33	—	39	31	508	<b>1 611</b>
September	725	482	303	94	72	7	26	12	717	<b>2 438</b>
October	518	667	410	69	33	3	33	52	98	<b>1 883</b>
November	689	513	371	72	53	—	37	9	92	<b>1 837</b>
December	476	495	r332	43	94	—	21	73	72	<b>r1 606</b>
<b>2004</b>										
January	497	299	168	69	38	—	24	34	80	<b>1 209</b>
February	408	237	182	39	38	—	17	4	114	<b>1 039</b>
March	558	368	171	23	32	—	24	24	1 440	<b>2 640</b>
April	538	303	197	31	41	1	44	34	119	<b>1 310</b>
May	368	240	201	21	81	3	17	14	99	<b>1 043</b>
June	243	321	231	44	83	5	26	11	70	<b>1 033</b>

— nil or rounded to zero (including null cells)

r revised

(a) Imports cleared for home consumption. See paragraph 5 of the Explanatory Notes.

(b) For details on the selection of countries see paragraph 6 of the Explanatory Notes.

## IMPORTS CLEARED BY WINE TYPE (a)

Period	WINE TYPE						Total wine
	White table	Red/rosé table(b)	Table wine	Fortified wine	Sparkling wine	Other wine	
QUANTITY ('000 L)							
<b>2001-02</b>	4 658	3 931	8 589	201	3 282	2 407	<b>14 479</b>
<b>2002-03</b>	6 446	4 624	11 070	190	3 851	2 001	<b>17 112</b>
<b>2003-04</b>	7 726	4 092	11 817	734	4 787	1 399	<b>18 738</b>
<b>2003</b>							
April	326	335	661	4	186	105	<b>956</b>
May	297	305	602	22	182	108	<b>914</b>
June	183	231	414	14	128	90	<b>646</b>
July	336	309	645	27	309	108	<b>1 089</b>
August	423	335	757	453	304	97	<b>1 611</b>
September	1 230	406	1 636	28	718	56	<b>2 438</b>
October	537	352	889	30	778	186	<b>1 883</b>
November	564	376	940	26	757	115	<b>1 837</b>
December	516	413	929	58	r453	166	<b>r1 606</b>
<b>2004</b>							
January	447	302	749	24	256	180	<b>1 209</b>
February	444	262	706	10	215	107	<b>1 039</b>
March	1 933	362	2 295	9	243	93	<b>2 640</b>
April	565	364	929	29	254	97	<b>1 310</b>
May	421	314	735	31	211	66	<b>1 043</b>
June	310	297	607	10	289	127	<b>1 033</b>
VALUE (c) (\$'000)							
<b>2001-02</b>	33 538	24 134	57 672	1 261	43 550	13 073	<b>115 556</b>
<b>2002-03</b>	47 504	27 733	75 237	1 179	53 703	9 088	<b>139 207</b>
<b>2003-04</b>	50 414	29 474	79 888	2 065	64 995	5 459	<b>152 407</b>
<b>2003</b>							
April	2 634	1 930	4 565	20	2 427	468	<b>7 479</b>
May	2 549	1 839	4 388	200	3 164	479	<b>8 231</b>
June	1 719	2 162	3 881	69	2 160	346	<b>6 455</b>
July	3 031	3 243	6 274	162	5 559	568	<b>12 562</b>
August	3 858	3 003	6 861	627	4 435	415	<b>12 339</b>
September	6 380	2 999	9 379	173	10 038	219	<b>19 809</b>
October	4 339	2 428	6 767	123	11 244	720	<b>18 853</b>
November	4 407	2 786	7 193	147	9 830	514	<b>17 683</b>
December	4 165	2 660	6 824	250	r6 232	745	<b>r14 051</b>
<b>2004</b>							
January	3 699	1 956	5 655	122	3 090	496	<b>9 363</b>
February	3 223	1 916	5 139	67	2 077	390	<b>7 672</b>
March	6 046	2 244	8 290	54	3 440	290	<b>12 073</b>
April	4 591	2 379	6 971	141	2 567	375	<b>10 054</b>
May	3 892	2 107	5 998	166	3 220	232	<b>9 617</b>
June	2 784	1 753	4 538	34	3 265	495	<b>8 331</b>

r revised

(a) Imports cleared for home consumption. See paragraph 5 of the Explanatory Notes.

(b) Includes 'Other table wine'.

(c) See paragraph 8 of the Explanatory Notes.

## EXPLANATORY NOTES

### INTRODUCTION

**1** The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

### SCOPE AND COVERAGE

**2** The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in either of the previous two financial years. These account for approximately 94% of total wine sales. All sales data are collected on an Australia-wide basis only and state figures are therefore not available.

**3** Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

**4** From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

### IMPORTS AND EXPORTS

**5** Figures relating to international trade in wine and brandy are presented in tables 4–9 to provide a basis for assessing the overall wine market. Imports cleared for home consumption (including re-imports, that is, goods originating in Australia that have been exported but then returned to source) comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia. Due to a change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

**6** In order to retain stability in the time-series of data, the selection of countries for which exports and imports data has been presented has been based upon the level of annual imports or exports from the previous financial year.

**7** The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

**8** The value of imports is the Australian customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.



## EXPLANATORY NOTES *continued*

### IMPORTS AND EXPORTS *continued*

**9** For details of currency conversion procedures for wine export values, please refer to 2.34 and 2.35 of *International Merchandise Trade Concepts, Sources and Methods, 2001* (cat. no. 5489.0). Goods invoiced in one of six major foreign currencies are converted to Australian dollars by ABS. Sales in other foreign currencies are converted by the exporter to Australian dollars.

### SEASONALLY ADJUSTED AND TREND ESTIMATES

**10** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

**11** The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

**12** The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

**13** The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

**14** For further information, see *Information Paper: A Guide to Interpreting Time Series — Monitoring Trends* (cat. no. 1349.0) or contact the Director, Time Series Analysis on Canberra (02) 6252 5132.

### ACKNOWLEDGMENT

**15** ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

### RELATED PUBLICATIONS

**16** Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

**17** Current publications and other products by the ABS are listed in the *Catalogue of Publications and Products* (cat. no. 1101.0). The Catalogue is available from any ABS office or the ABS web site <<http://www.abs.gov.au>>. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

## GLOSSARY

<b>Carbonated wine</b>	Wine which has dissolved carbon dioxide and the carbon dioxide is added artificially to the wine.
<b>Domestic Sales</b>	All sales of Australian produced wine by winemakers within the scope of the survey whether they be wholesale or retail sales, or bulk sales to other wineries outside of the scope of the survey. Excluded are inter-winery sales, sales to ships' stores and the volume of imported wine blended with Australian wine and sold domestically.
<b>Exports</b>	Exports of wine to overseas ports including sales made by exporters and wine producers.
<b>Fortified wine</b>	Wine to which grape spirit, brandy or both has been added, thereby adding alcoholic strength and precluding further fermentation. Fortified wine must contain at least 150 millilitres/litre and not more than 200 millilitres/litre of ethanol at 20° Centigrade.
<b>Grape spirit</b>	Spirit obtained from the distillation of wine or by-products of winemaking or the fermented liquor of a mash of dried grapes and contains methanol in a proportion not exceeding 3 grams per litre at 20° Centigrade of the ethanol content.
<b>Imports for home consumption</b>	Imported goods brought into the country for consumption or further processing, but excluding goods imported with the reasonable expectation of re-export within a limited time.
<b>Other containers</b>	All other wine packaging except glass bottles containing less than 2 litres and soft packs. Included in this category are glass containers greater than 2 litres, cans and bulk wine in tankers or other such containers.
<b>Other wine products</b>	Products such as flavoured wine, cocktails, marsala, aperitif and tonic wines. De-alcoholised, low and reduced alcohol wines are also included.
<b>Soft packs</b>	A container type including all collapsible packs whether plastic or of other material.
<b>Sparkling</b>	A product consisting of wine that by complete or partial fermentation of contained sugars has become surcharged with carbon dioxide.
<b>Table wine</b>	A product of the complete or partial fermentation of fresh grapes or products derived solely from fresh grapes.
<b>Total other wine</b>	Includes fortified wines such as sherry, port, muscat, maderia, tokay and white port etc., sparkling wines both bottle and fermented, carbonated wine, vermouth and other wine products such as flavoured wine, cocktails, marsala, aperitif and tonic wines, de-alcoholised and low or reduced alcohol wines.



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